

Capability Statement



Cemetery Flower Vases and Memorial Sets
NIPOMO, CA 93444

CONTACT INFO

Laura V. Cole, CEO

laura@terravas.com

(831) 444-5915

<https://www.terravas.com>

COMPANY DATA

UEI

MW8GF494R2M5

CAGE CODE

96QB5

CERTIFICATIONS

DGS CA Small Business #2036494

SBA Small Business

WOSB – Woman Owned Small Business

ASSOCIATIONS / MEMBERSHIPS

ICCFA – International Cemetery

Cremation Funeral Association,

Member Since 2017

NAICS CODES

812220 – Cemeteries & Crematories

812210 – Funeral Home & Funeral

Services 459999 – All Other Misc. Retailers

for Cemetery Vase Memorials

PRODUCT SERVICE CODE (PSC)

9330 – Plastics Fabricated Materials

DIFFERENTIATORS

- Best bronze vase replica on the market
- Great Value, fraction of the cost of bronze vases (Over 75% Savings)
- Theft deterrent – not bronze
- Full UV protection – resists fading & cracking
- Weather resistant – withstands extreme temperatures
- Color all the way through – scratches & nicks not visible
- Custom Colors Available
- Personalized Consultation
- Wholesale prices

CORE COMPETENCIES

TERRAVAS® is the Sole Distributor in North America (U.S. & Canada) of the IONIC Vase® and similar Memorial Products for Cemeteries and related businesses in the Death Care Industry. Benefits include attractive cemetery vase offerings and replacements at reasonable prices that cemeteries and their families can afford. The IONIC Vase® is not simply a bronze replacement vase but a beautiful and traditional vase replica.

PRODUCT / SERVICES

- Ionic Vase® (Polypropylene Material)
 - In-Ground flower vase for cemeteries
 - Replacement Vases for Bronze Stolen or Lost
 - Molded, Embossed Replicas of Bronze Vases
 - Two base options
 - 3 prong lock-in
 - thick round drop-in
- Complete In-Ground Memorial Sets
 - Includes 3 prong lock-in vase, canister & ring
- Temporary Lawn Vases
- Removable Vase Liners for Granite Vases
- Bud Vases and Cemetery Placement Markers
- Features of All Products above:
 - High Grade Polypropylene Material (PP)
 - UV Protected & Recyclable
 - Variety of Color Options
- Free Consultations w/ Personalized Attention

CURRENT CLIENTS / PAST PERFORMANCE

- SCI – Dignity Memorial Cemeteries & Funeral Homes throughout U.S. and Canada, Since 2017
- Arbor Memorial > 3,500 vases
- Private Cemeteries, Funeral Homes and Monument Companies
- Public / Government Cemeteries



Ionic Vase



Vase & Base with Spikes

